



## **2020 Annual Meeting of Shareholders Rules and Procedures for the Conduct of the Meeting**

We welcome you to the 2020 Annual Meeting of Shareholders of Essential Utilities, Inc. In fairness to all shareholders in attendance and in the interest of an orderly meeting, we require that you honor the following Rules of Conduct:

1. The meeting will follow the Agenda provided to all shareholders upon entering the meeting.
2. Only shareholders of record as of March 9, 2020 or their duly authorized proxies are entitled to vote or to address the meeting.
3. Only orderly proposals will be considered. Under the company's bylaws, proposals to be considered at this meeting must have been submitted between January 6, 2020 and February 5, 2020. Failure to have timely submitted a proposal will cause it to be out of order and bar it from consideration. Such proposals may be submitted in advance of the next annual meeting as set forth in the Proxy Statement.
4. If you wish to address the meeting, please do so thru the portal. Management will make the best effort to answer as many questions as time permits.
5. Each shareholder is limited to a total of two questions or comments on any single topic. Allow other attendees the opportunity to ask questions before asking a second question.

**Thank you for your confidence in Essential Utilities, Inc.**